

Certificate III in Financial Services [FNS30110]



About this Qualification

The efficiency of a financial services provider can be greatly improved by up-skilling staff so they can make the best contribution in their role.

The Certificate III in Financial Services qualification allows a wide range of subject options to enable financial services providers to select the skills and knowledge that their staff would benefit from training in. It suits new employees, and those with more experience but who have specific training needs. The course allows selection of content that suit both frontline and back office staff. It can also include Tier 2 accreditation.

This flexibility with subject choice makes this qualification an extremely flexible one that can be tailored for most financial services organisations and job roles.

Course Suitability

The job roles that may suit this course include:

- Customer Service Officers
- Lending Officers & Brokers
- Tellers and Cashiers
- Call Centre Contact Officers
- Lending Assistants
- Financial Services Officers
- Administration Clerks

Enrolment Options

This qualification is available in most states as a government funded Traineeship enrolment*

*Subject to eligibility in your state. Refer to our brochure "About Traineeships".

The qualification is also available for individual students to enrol on a private basis.

Employers can also directly enrol staff where Traineeship enrolment is not suitable.

Course Fees

The course fees for eligible New Worker Traineeship enrolments* are paid directly by the government. The only fees payable by the employer for eligible New Worker Traineeship enrolments are the compulsory annual

Enrolment Fee as set by the relevant state government.

For Existing Worker Traineeships, Individual Enrolments and Employer Sponsored Enrolments refer to the College Fee Schedule for current pricing terms, and discounts available for multiple enrolments from employers.

All course fees cover the full cost of course materials issued to students.

Course Duration

The qualification is timetabled to be completed in one year over a 32 week period, with students required to mail assignments to the College at regular intervals.

Regular study of approximately 2 hours per week, in conjunction with on-the-job practice of the skills covered in the course would normally be required to successfully complete this qualification.

The timetable can be extended to a longer period subject to maximum timeframes set in each State for Traineeship enrolments (generally 12 months but 24 months in some States).

Students can complete as early as they like – as they study at their own pace.

Enrol at any time as the College has continuous courses all year round.

Course Benefits

The qualification offers:

- cost effective ways for employers to up-skill staff
- access to Traineeship Incentives
- flexible method of delivery that suits busy office environments
- structured, high quality training
- wide range of subjects that allow tailoring to individual business and employee needs



Australian College
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College Trainers and Materials

Each student will have a dedicated College Training Manager to provide immediate assistance and support.

The College Trainers all have “real life” experience in the areas that they train in, and so have the expertise and skills to provide effective student and employer support.

The course materials are delivered in separate “modules” or workbooks. Each module concentrates on a specific theme, and may cover a number of “units of competency” (these are the “national standards” that apply to the qualification).

The College course material is easy to read and understand and is kept up to date with current business practices and relevant legislation.

Students are issued a Course Folder to keep their course material organised.

Course Delivery

Course can be delivered in a range of delivery modes based on the most suitable mode for the circumstances:

- workbook / correspondence
- on-line learning
- class room learning

In some situations the mode will be a mix of these options. Discuss these options with the College.

Workbook modules are designed so that students can use small periods of time to “study”. This makes the course achievable even in a busy branch or office – with small periods of time being able to be used effectively.

Entry Requirements

Average level literacy and numeracy skills are required for this qualification.

Subject to the electives chosen, average English language communication skills may be required.



Course Subjects and Electives

The qualification includes the following core modules:

- Use Technology Workplace
- Safety and Risk Assessment
- Compliance
- Achieving Work Priorities
- Working in the Financial Services Industry

The qualification includes the following elective modules:

- Cards and EFT
- Cash Transactions and Processing Accounts
- ASIC Tier 2
- Greenlight to Customer Service
- Account and Customer Maintenance
- Provide Sales Solutions to Customers
- Financial Products - Savings
- Quoting General Insurance
- Resolving Customer Complaints
- Financial Products - Loans

Other electives are available subject to identified workplace needs.

Qualification & Career Pathway

This is a nationally accredited, formal qualification recognised as part of the Australian Qualifications Framework. After completion of this qualification you have a range of opportunities to continue your studies at Certificate IV level in:

- Business Administration
- Frontline Management
- Customer Contact

or continue with Financial Services in the general course or specialise in:

- Credit Management
- Finance/ Mortgage Broking

Career paths include opportunities as:

- Team Leader
- Branch Supervisor
- Finance Officer
- Lending Officer