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## Course Scope List for NSW

### 2011 NSW Traineeship Qualification Details

<b>Business Qualifications</b>		<b>NEW ENTRANTS</b>	<b>EXISTING WORKERS</b>
<b>Business Services Qualifications</b>	<b>Code</b>	<b>NSW</b>	
Certificate III in Business Administration	BSB30407	<input checked="" type="checkbox"/>	
Certificate IV in Business Administration	BSB40507	<input checked="" type="checkbox"/>	✓
Certificate III in Business Administration (Education)	BSB30907	<input checked="" type="checkbox"/>	
Certificate III in Business Administration (Legal)	BSB31007	<input checked="" type="checkbox"/>	
Certificate III in Business Administration (Medical)	BSB31107	<input checked="" type="checkbox"/>	
Certificate II in Business	BSB20107	<input checked="" type="checkbox"/>	
Certificate III in Business	BSB30107	<input checked="" type="checkbox"/>	
Certificate III in Business	BSB30110	☎	
Certificate IV in Business	BSB40207	<input checked="" type="checkbox"/>	✓
Certificate IV in Business Sales	BSB40607	<input checked="" type="checkbox"/>	✓
Certificate IV in Business Sales	BSB40610	☎	
Certificate II in Customer Contact	BSB20207	<input checked="" type="checkbox"/>	
Certificate III in Customer Contact	BSB30207	<input checked="" type="checkbox"/>	
Certificate IV in Customer Contact	BSB40307	<input checked="" type="checkbox"/>	✓
Certificate III in Frontline Management	BSB31207	<input checked="" type="checkbox"/>	
Certificate IV in Frontline Management	BSB40807	<input checked="" type="checkbox"/>	✓
Certificate IV in Human Resources	BSB41007	<input checked="" type="checkbox"/>	✓
Certificate IV in Legal Services	BSB40110	<input checked="" type="checkbox"/>	✓
Certificate IV in Marketing	BSB41307	<input checked="" type="checkbox"/>	✓
Certificate III in Micro Business Operations	BSB30307	☎	
Certificate III in Recordkeeping	BSB30807	<input checked="" type="checkbox"/>	
Certificate IV in Recordkeeping	BSB41707	<input checked="" type="checkbox"/>	✓
Certificate IV in Small Business Management	BSB40407	<input checked="" type="checkbox"/>	✓
<b>Diploma of Business</b>	<b>BSB50207</b>		✓
<b>Diploma of Customer Contact</b>	<b>BSB50307</b>		☎
<b>Diploma of Business Administration</b>	<b>BSB50407</b>		☎
<b>Diploma of Human Resources Management</b>	<b>BSB50607</b>		✓
<b>Diploma of Management</b>	<b>BSB51107</b>		✓
<b>Advanced Diploma of Management</b>	<b>BSB60407</b>		☎

#### Code

means fully funded by State DET under User Choice

✓ means available traineeship, but not funded by DET under User Choice

☎ means please contact the College to discuss delivery of this qualification

<b>Financial Services Qualifications</b>		<b>NEW ENTRANTS</b>	<b>EXISTING WORKERS</b>
<b>Financial Services Qualifications</b>	<b>Code</b>	<b>NSW</b>	
Certificate IV in Accounting	FNS40610	<input checked="" type="checkbox"/>	✓
Certificate III in Accounts Administration	FNS30310	<input checked="" type="checkbox"/>	✓
Certificate IV in Banking Services	FNS41010	<input checked="" type="checkbox"/>	✓
Certificate IV in Bookkeeping	FNS40210	<input checked="" type="checkbox"/>	✓
Certificate IV in Credit Management	FNS40110	<input checked="" type="checkbox"/>	✓
Certificate II in Financial Services	FNS20110	<input checked="" type="checkbox"/>	
Certificate III in Financial Services	FNS30110	<input checked="" type="checkbox"/>	✓
Certificate IV in Finance And Mortgage Broking	FNS40810	<input checked="" type="checkbox"/>	✓
Certificate III in General Insurance	FNS30510	<input checked="" type="checkbox"/>	
Certificate IV in General Insurance	FNS41410	<input checked="" type="checkbox"/>	✓
Certificate III in Mercantile Agents	FNS30410	<input checked="" type="checkbox"/>	✓
<b>Diploma of Accounting</b>	<b>FNS50210</b>		
<b>Diploma of Finance and Mortgage Broking Management</b>	<b>FNS50310</b>		✓
<b>Diploma of Banking Services Management</b>	<b>FNS50910</b>		✓
<b>Diploma of Credit Management</b>	<b>FNS51510</b>		
<b>Advanced Diploma of Banking Services Management</b>	<b>FNS60610</b>		

<b>Information Technology Qualifications</b>		<b>NEW ENTRANTS</b>	<b>EXISTING WORKERS</b>
<b>Information Technology Qualifications</b>	<b>Code</b>		
Certificate II in Information Technology	ICA20105	<input checked="" type="checkbox"/>	
Certificate III in Information Technology	ICA30105	<input checked="" type="checkbox"/>	✓
Certificate IV in Information Technology (General)	ICA40105	<input checked="" type="checkbox"/>	✓
Certificate IV in Information Technology (Networking)	ICA40405	<input checked="" type="checkbox"/>	✓
Certificate IV in Information Technology (Support)	ICA40205	<input checked="" type="checkbox"/>	✓
Certificate IV in Information Technology (Websites)	ICA40305		

<b>Training and Assessment Qualifications</b>		<b>NEW ENTRANTS</b>	<b>EXISTING WORKERS</b>
<b>Training and Assessment Qualification</b>	<b>Code</b>		
Certificate IV in Training and Assessment	TAE40110		

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